**Self-Assessment Worksheet**

I’d like you to take the next 30 minutes and answer the following questions as fully as you can. I want you to think long and hard about the answers to these questions before writing something down. I also want you to be honest with yourself. At different points throughout this process, you’ll need to refer back to the answers in your self-assessment and use them to build your personal blueprint.

With that said, here you go:

1. Why are you considering getting involved in Real estate investment?

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2. As you envision your life in real estate, what do you see yourself doing? What do you picture in your mind that makes real estate investment so attractive?

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3. Let’s go a step further. What tasks do you see yourself performing as you work towards your real estate investment goals? Which ones do you enjoy? Which ones do you dislike? Which ones are you afraid of?

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4. What personal skills do you have that you believe could help you succeed in real estate investing?

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5. What other skills might you be interested in developing that you think could help you succeed in real estate investing?

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6. How strong would you say your support network is on a scale of 1 to 10?

 **1 2 3 4 5 6 7 8 9 10**

7. Do you have family or friends that could help you? Who comes to mind and why?

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8. Are there any business associations that could help you? Who comes to mind and why?

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9. List any other unique resources that you believe could give you an advantage?

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10. Would you say that you enjoy developing relationships with people outside of your current circle of friends, family, and business associates?

**Yes No**

11. How would you rate your communication skills on a scale of 1 to 10?

 **1 2 3 4 5 6 7 8 9 10**

i. If you scored yourself on the low end, ask yourself why? Is this something that could improve with effort?

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12. Do you have a good relationship with a credit union or bank?

 **Yes No**

13. Do you know your credit score? If so what is it?

 **Yes No**

 **Score: \_\_\_\_\_\_\_**

i. If your credit score is lacking, what’s the reason for it?

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v. What major capital outlays do you have in the future (e.g. Tuition, Retirement, Special projects, etc.)

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vi. Is real estate something you want to do part time or are you ready to jump in full time? Circle:

**On the Side Full Time Start part time and build up to full time**

vii. How much time can you realistically afford to devote to real estate?

**Time per week: \_\_\_\_\_\_\_\_\_\_\_**

viii. Do you have a reliable form of transportation? If not, how are you going to get around and look at properties?

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ix. Do you own a computer with an internet connection? If not, how are you going to do your research and evaluate deals?

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x. Have you ever purchased real estate before? If not, are you comfortable with your knowledge of the basics (e.g. steps in the deal, purchase agreements, title company’s role, escrow, etc.)?

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xi. Have you ever purchased investment property before? Circle:

**Yes No**

xii. Are you still ready to make a commitment to real estate? Circle:

**Yes No**

(I HOPE THE ANSWER IS YES)

**Thanks for being honest with yourself. Now back to Getting Ready Page 12.**